

IPI Newsletter

A Quarterly Newsletter

October 2004

St. Theresa Church Project Opens New Roads For IPI

Inmates working in churches and producing church furnishings? While it may seem strange to some, Iowa Prison Industries sees the opportunities available to put inmates to work and teach them valuable skills while diversifying our customer base.

Fort Madison recently completed their largest refinishing project to date, returning approximately 125 pews, 300 hymnal holders and 85 kneelers to like-new condition for St. Theresa Catholic Church in Des Moines. They also produced new custom furnishings including chairs, tables and a wedding kneeler. Congratulations on creating another satisfied customer:

“St. Theresa Church would like to thank Iowa Prison Industries for a job well done. We are in the process of completing a major renovation to our church. IPI assisted us from start to

finish with refinishing our pews and building new furniture. We are very pleased with the end result as well as the process to get the job done.”

--Ron Schiller, Parish Manager

News of the successful project also reached the Des Moines community with an article published in the Des Moines Register. It discussed how St. Theresa Church saved considerable funds by using inmate labor to refinish the pews. The article also mentioned how the inmates involved enjoyed getting out into the community to do real-life things and, most importantly, how they are learning valuable work skills. Contact the Des Moines sales office for a copy of the article.

Based on IPI's success at St. Theresa Church, IPI is now poised to offer churches a full line of products to meet their specific needs. The custom wood



shops at Anamosa and Fort Madison have created CAD drawings of a broad array of church furnishings that they are able to produce. These examples are very beneficial to the sales team to show potential customers the capabilities of our wood shops. The new line of church

See St. Theresa, page 4



Baysden's Corner

BY ROGER L. BAYSDEN
IPI DIRECTOR

Another year has passed and perhaps more than any year since I joined IPI, we have witnessed challenges that have caused us to give thanks for our many blessings. We have witnessed the highs and lows of everyday life; we have enjoyed the good, the bad and the confusing. We enjoyed the second best sales year in our history, the expansion of the central canteen to our final three prisons, the introduction of plastic bags and picture frames as new business units, the troubling financial drop in sustainable income, the long overdue expansion of the Global Program, the retirement of key staff and the deepest pain in seeing a friend and coworker

pass away. Somehow we have survived the peaks and valleys and we will move on and become better at our jobs and with our families because of the painful experiences.

The balance of this year is shaping up to become a good year for IPI. We anticipate changes in our customer base and just as we transitioned into university furniture, so will we transition into other growing opportunities. One such opportunity is with churches. Becky Munoz and the entire Fort Madison Team, with the help of Clint Schmidt and the DM Install Team, proved to the church community we were ready for a new challenge. Together Bob Fairfax and Ann Bouslaugh have developed an outstanding market-

ing piece for churches and already we are receiving significant interest; this could be big business for all of IPI.

I challenge you to put on your thinking caps, focus on quality, price and service. These three mainstays will ensure a successful 2004/2005 and years beyond. Farms are off to a banner year! Organic is alive and well, great going to the farm team. Private Sector is at 215 inmate jobs, our highest employment in over three years. Al Reiter and the Anamosa Team are looking at a highly promising filter program and Shawn Preston wants to start selling flowers! With this kind of spark, how can we not be successful? Good luck to all and a very special thanks for your contribution to our success.

Sales & Marketing

Public Libraries Become Showcases For IPI Products

IPI library furnishings were installed in two public libraries this summer: West Point Public Library and Traer Public Library. The libraries showcase the custom wood capabilities of Anamosa and Fort Madison. The shops were able to produce the furnishings according to the specifications of the customers. West Point held an open



"We are glad we chose Iowa Prison Industries to make our new shelves and invite anyone to stop into the Traer Public Library to look at them."

*– Linda McDermott, Librarian
Traer Public Library*

house on August 28, 2004, for their community to view the new library at which they received many compliments on the new furnishings.

IPI is pleased to have added West Point and Traer libraries to our growing list of satisfied customers by providing them Exceptional Service, Reasonable Prices and Quality Products.



"Our small community saved an estimated \$20,000 in furnishings as a result of shopping with IPI. ... Our new center is indeed, a showpiece."

*– Vern Meierotto, President
West Point Public Library Foundation*

University Business Leads To New Products

With all of the dorm furniture installations at the various colleges and universities across the State of Iowa, Iowa Prison Industries had developed a number of new items to meet the needs



Combination Wardrobe-Chests, ISU

of this challenging market. Just like when you go to purchase a new vehicle at your car dealer, Iowa Prison Industries has their own "add-ons" or "special options" to enhance the look, design and function of products delivered. When you look

around the state and see the numerous summer deliveries, you might see items such as:

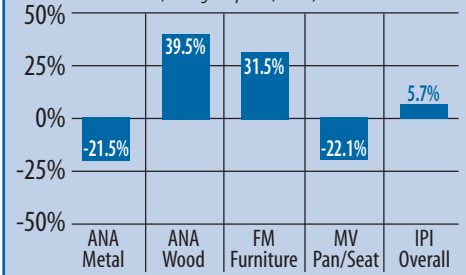
- Swirled steel workstations, work surfaces, and files at the University of Northern Iowa
- New combination wardrobe-chests at ISU Buchanan Hall and Union Drive Building 2
- New clock/radio shelves for the loft beds at Iowa State University
- Mission lounge furniture at Wartburg College in Waverly
- Overstuffed lounge furniture at Buchanan Hall at ISU

All of these items are new, and with every project, IPI comes up with more items to meet the customer's needs and save them precious budget dollars on their capital projects and remodeling.

Sales Report Card

YTD Sales Change From FY 04 to FY 05

(through Sept. 30, 2004)



Also showing YTD increases are Braille and Housekeeping & Laundry at Anamosa, Textiles and Tourism at Ft. Madison, Printing, CD-Rom and Surplus at Mitchellville and Canteen at Newton.

1st Quarter New Customer Orders

(For a complete list contact the Des Moines office)

Customer	Products	Sales
Lutheran Services	Res Furn/Cabinets	\$112,000
Iowa Wesleyan	Dorm Furn	\$25,000
TKE Fraternity (ISU)	Dorm Furn	\$15,000
Southeastern CC	Dorm Furn	\$13,000
Clark Comm Schools	School Furn	\$11,300
Ft. Madison Health	Chairs	\$2,700
City of Oelwein	Conf Tables	\$3,200

Sales Rep

Sales

Dennis Barry	\$24,984
Scott Klinefelter	\$3,465
Michael O'Brien	\$197,609
Kevin Peterson	\$192

Trivia Challenge Answers:
1. 12 literary Brailleists; 2. 36%; 3. Kent Ashline; 4. 10,000 pairs; 5. Mike O'Brien; 6. Mitchellville Printing; 7. Bob Manka (FM); 8. 125 pews



Swirled Steel Workstations, UNI

This segment has added over \$250,000 in additional business this year alone. How high can we take this segment of "ancillary business" in working with colleges and universities? Time will tell, and with the fine craftsmen that develop and design these items from scratch, I would say "the sky is the limit".

Sales Team Keeps Busy With Trade Shows

Trade shows are a valuable environment to meet with current and potential customers and showcase our products.

IPI's busy summer trade show schedule included the Iowa School Buildings & Grounds show and the School Administrators of Iowa show. Booth visitors at SAI signed up to win a carriage clock; it was awarded to Daryl Sherman of Lake Mills School District.

In September, staff hosted booths at the Iowa State Sheriffs & Deputies Association and the MINK Conference for college and university buyers from four states. Bob McGrew from the Metal Shop helped staff the ISSDA show while



Kevin Peterson, Bob McGrew & Scott Klinefelter work the ISSDA booth.

Fort Madison supplied a complete dorm room of furniture to display at MINK.

Captain R.D. Oppelt

of Muscatine County won a small mantle clock at ISSDA.

Upcoming shows include the Iowa Library Association conference and Iowa Association of School Boards. Roger Baysden and Bob Fairfax will also travel to Sioux Falls, South Dakota, to showcase our dorm furnishings at the Association of College & University Housing Officers conference.

Chris Frerichs Joins The Business Office

On August 3, 2004, Chris Frerichs joined IPI as the new Information Technology Specialist. He has 20 years of experience in information technology. Chris spent the early part of his career programming IBM midrange systems and transitioned to network administration as networks became the prevalent technology. Along with his technology experience, he has worked closely with manufacturing systems and has a thorough – and valuable – understanding of manufacturing processes. Prior to coming to IPI, Chris worked as

Customer Spotlight: Johnston Community School District



Summit Middle School Library

Johnston. Johnston Community Schools has been a supporter of Iowa Prison Industries for several years and turned to IPI for many of the school furnishings needed for the new school. IPI's ability to produce custom metal and wood products was extremely important to this project. IPI produced custom school desks, library tables,

IPI's largest school order delivered this summer was to the new Summit Middle School in

bookcases, computer tables and lab stations. IPI produced all the wood furnishings in maple wood according to the customer's specifications.

IPI also filled orders at five Des Moines Public Schools as well as in many school districts across Iowa. For the first time in many years, Waterloo Community Schools ordered about \$50,000 in schools desks and tables and will also be specifying these products over the next four years as they continue to update schools. We look forward to building lasting relationships with Waterloo Community Schools, plus other schools across Iowa, while providing them with Exceptional Service, Reasonable Prices and Quality Products.

Business Office

Business Office Handles Two Major Program Conversions

The Business Office had a trying year with the loss of two key employees by retirement and death as well as the effects of two major conversions within a month. The state computer system changed from IFAS to I3 on June 1, 2004. IPI then converted to a new program, Global Manufacturing, on July

1, 2004. Just as with any conversions there were initially some major problems. We have made good progress in resolving these issues and look forward to making even more significant progress in the next quarter to return to a more normal work routine!

Joan Decious Retires After 35 Years

Joan Decious retired August 5, 2004, after 35 years of service with the State of Iowa. Joan wore many hats during her years with IPI, with the most recent being

Information Technology Specialist. Joan was a dedicated and hardworking employee. She will be missed, but we wish her well in her retirement.



Joan displays a gift she received at her retirement reception.



Chris Frerichs, Information Technology Specialist

the Network Administrator for Norwood Souvenir in Cedar Rapids.

Chris, his wife Kathy, and their three children (ages 14, 12 and 6) reside in Cedar Rapids. The Frerichs are actively involved with club soccer and spend much of their free time traveling to soccer games and tournaments around the Midwest.

Anamosa

Braille Division Meets Increased Demand

The Braille Division provides a valuable and very specialized service to a unique customer base. Lennie Miller has taken on the challenge of operating this division; in the short time he has been in Braille, he has worked to gain his certification through the Library of Congress in literary Braille.

Books that have been transcribed from text to Braille are listed on the LOUIS national database. Potential customers scan this database for desired books and then contact the organization that lists the book to place an order. Many states are current customers and orders have come from as far away as Canada and Alaska. The division has also seen increased demands from the American Printing House for reproduction work.

Equipment has been added to streamline production and to meet the growing number of customer demands. New work includes orders from the

State of North Carolina. Lennie is currently working on a new business venture with Pearson Educational Measurement.



Lennie Miller oversees Anamosa's Braille Division plus satellite operations at Newton & Mt. Pleasant.

The Anamosa Braille Division has 12 certified literary Brailleists, 2 certified Nemeth Brailleists, and 1 studying to become a certified music Brailleist at Anamosa. In addition to the Anamosa operation, Lennie oversees satellite production sites at the Newton and Mt. Pleasant Correctional Facilities.

Along with his Braille duties, Lennie has been a resource for database problems and recently has done training on Crystal report writing. He also helps with Custom Wood and Graphic Arts production.

Anamosa Seeks To Continue Growth

Anamosa continues to improve as we develop new products and our people come up with new ways to improve manufacturing. The Anamosa Plant finished the fiscal year with a 7% increase in sales. Sustainable income rose 877% to \$637,207. We will not rest on what we have done. We plan on

growth in several of our divisions. The installation of the dust collector in the Custom Wood Shop will allow more efficient production as the shop strives to meet a growing demand for quality products. Another expected area of growth is the new filter operation that will be starting production in late fall.

Ken Opatz Awarded Bronze Star

Congratulations to Ken Opatz on his retirement from the National Guard after 26 years. Ken served with the 234th Signal Battalion based out of Marshalltown. During an awards ceremony on September 17, 2004, Ken was awarded one of our nation's highest honors, the Bronze Star. Congratulations Ken on this achievement and enjoy one more weekend a month now!



Ken Opatz (right) shown at an awards ceremony after receiving the Bronze Star.

St. Theresa continued from page 1 furnishings is posted on IPI's web site for potential customers to view.

Of course, Iowa Prison Industries has many other products to offer churches such as office and children's furniture as well as services like printing and engraving. To quickly and affordably build awareness of IPI in the church community, the Marketing Department recently launched a large-scale direct mail effort to over 1,500 churches in Central and Southeastern Iowa. So far, the effort has drawn significant interest, and is proving to be a great tool to reach a large number of potential customers.

Current church projects include the reupholstering of 38 pews for St. Paul Presbyterian Church in Johnston by Mitchellville. The sales team also has several other projects in the works including offices, refinishing and custom furnishings.

As we build upon the experience and success of these projects and remain dedicated to our mission of providing Exceptional Service, Reasonable Prices & Quality Products, we can become as successful in this market as we have with schools and universities in Iowa.



Moving & Installation tore down, helped load and then reinstalled all the finished pews at St. Theresa.

New Face In Custom Wood



Kent Ashline is Anamosa's newest employee. Kent started in the Custom Wood division on August 27. Welcome aboard!

Bruce Ellis retired at a ceremony on June 30 after 21 years of service. Bruce will be finishing up and enjoying his new home. Congratulations Bruce and enjoy your retirement.

FY 2004 Fast Facts

- Nearly 50% of IPI's sales were delivered in May through August.
- Fort Madison's furniture division had the greatest number of inmate hours with 176,413 hours.
- IPI's largest customer category with \$2.6 million in sales was Colleges & Universities (excluding Canteen sales).
- As of October 7, 2004, IPI has over \$2.2 million in open sales orders. About 40% of these are with Fort Madison's furniture division.

IPI-FM Inmate Recognition



Inmate Virgil Morgan worked for IPI Fort Madison for four years report free. Upon his discharge, IPI awarded him with one month extra pay and a certificate. We wish Virgil well in the future.

Staff & Inmates Honored By Celebrity Visit

August 20, 2004, was a great day to be at IPI-MV. The inmates and staff were afforded the opportunity to be visited



Tom Arnold interviews his sister, Lori, an IPI-MV inmate employee.

by the actor and sports show host, Tom Arnold. Tom Arnold and a TV crew from his TV show, "The Best Damn Sports Show Period," visited the shop and spent time



Tom Arnold took the time to pose for group photos with the inmate employees at Mitchellville.

talking to the staff and the inmates. Tom Arnold also taped his meeting with Governor Vilsack and other events he participated in while he was visiting Iowa. The series of shows were broadcast nationally on the Fox Sports Network from September 13 – 16, 2004.

Mitchellville

Mitchellville Sets New Sales Record

IPI-MV finished FY 2004 off strong, with its best year in sales in its short history. Overall the plant finished up the year 22%. All staff and inmates did a tremendous job. Job well done!!! Almost every shop showed growth, and those that did not were just a point or two off last year's great year.

The Panel and Seating Shop delivered almost \$400,000 of furniture in one day to Iowa Workforce Development. Other large P&S projects this year were Iowa State University, Des Moines Community Schools and the University of Iowa. These types of projects allowed Panels & Seating to see a 36% increase in sales from FY 2003 to FY 2004, the largest percent increase of any IPI shop.

The Imaging Shop has added a microfilming service to compliment its imaging service. The microfilming program is still in its initial phase, but is already getting calls from DNR and Cultural Affairs. Imaging also has purchased a 40" color scanner to scan and digitize blueprints and drawings.

The Print Shop is working diligently in color print jobs and is working

closely with Centralized Printing to gain more business. With the declining demand for quick copy due to web sites and the "paperless government," other printing services are needed to keep the workers employed.

Surplus recently had its annual sidewalk sale the week of September 13th. Everything was marked at least 70% off, and there were people lined up to take advantage of this sale. Sales for the week were strong, considering the items sold and the tremendous discount of the sale prices.

Moving and Installation had another successful year working for Des Moines Schools. Robert Mesecher has been instrumental in the growth of that business unit and is the first call for most moves and installation projects for the local schools and state agencies.



An inmate scans a document for archiving in Imaging.

Changing Faces

On October 28, 2004, Iowa State Industries CD-Rom Technician Sue Torres will be retiring. Sue has been working for Corrections and IPI for almost 26 years. Sue will be spending time with her family and of course, bowling.

Mitchellville welcomed Pat Moore to the team last spring. Pat had previously worked for the Department of General Services Centralized Printing Division.



Pat Moore (left) & Sue Torres (right) pose for a quick photo.

Pat has over 20 years of offset press experience, and has quickly become a valuable asset for IPI-MV Print Shop.

Fort Madison

Fort Madison Starts Year Strong After Difficult Year

FY 03/04 proved to be one of Fort Madison's most difficult fiscal years, ending the year with a loss (-\$344,212). Sales were down in all divisions and raw material costs were up, which was a large contributing factor to that loss.

Universities and schools continue to represent Fort Madison's largest customers. As a result, our first quarter for FY 04/05 will start the new fiscal year with a 31% increase in sales. Fort Madison is the leader in dormitory furniture and we continue to make great strides in this area, attracting new colleges each summer. This year we added Wartburg College (Waverly), Southeastern Community College (West Burlington), and Iowa Wesleyan College (Mt. Pleasant) in addition to continued support from the following:

- Iowa State University
- University of Iowa
- University of Northern Iowa

- Grinnell College
- Loras College
- Morningside College
- Western Iowa Tech
- Central College

With the addition of the custom wood division, Fort Madison continues to update equipment and add new products to our line. These updates will help us to improve quality, increase production, and train our inmates on modern equipment that will be beneficial to them in obtaining a job upon their release.

One new product line is custom cabinets and countertops available in both laminated and Staron Solid Surface for kitchens, bathrooms, lunch/break rooms and laboratories. The furniture shop also looks forward to opportunities becoming available in church pew refinishing and custom church furnishings.

Textiles Sees Benefits of Expansion

The expansion last winter of the textiles operation has allowed us to meet the changing needs of the institutions and state agencies. The traditional inmate clothing has changed to a more inexpensive clothing to meet the state's budget situation. We are continuing to produce more of the textile items that the institutions were purchasing from outside vendors. This allows us to

expand our abilities, train inmates, and meet more of our customers' needs.

Fort Madison sold 10,000 pairs of jeans to the institutions last fiscal year with only 20 returned for rework, which is remarkable. We expect to double the quantity sold this year since most of the institutions are now purchasing their jeans from IPI. Quality and service is very important and Fort Madison continues to improve in these areas.



Inmates work on jean jacket production.

Congratulations Bob!

Bob Manka was selected as Employee of the Year for the Governor's Golden Dome Awards. His "bio" stated "Bob is constantly developing new ways to improve the quality of products IPI manufactures and is dedicated to ensuring quality products are delivered to our customers in a timely manner. He has a positive "can do" attitude."



From left to right: Lt. Gov. Sally Pederson, Bob Manka, Gov. Tom Vilsack and DOC Director Gary Maynard

Mike Nye Receives Multiple Recognitions



(Left) Mike Nye receives his 25-year certificate from Lt. Gov. Sally Pederson.

(Below) Mike also was awarded ISP's Employee of the Quarter on October 5, 2004, by Warden Burger (left) and Security Director John Emmet (right).



Thank you, Mike, for your continuing hard work and dedication!

New Novelty Items Ready For Holidays

Fort Madison Custom Wood has begun manufacturing quite a variety of new novelty items. New pieces are too numerous to list, so contact the Des Moines office for a flyer or download it off the web site. Any of these items would make great Christmas gifts!



Full Sheet Glue-Up Increases Laminating Capacity

The full sheet glue-up machine is up and running in Warehouse #2. It has quickly proven to be quite a time saver, allowing the inmates to glue and laminate approximately 100 boards in an 8-hour shift. Compared to completing only 10 to 15 boards in the same shift manually, it is easy to see the efficiencies created by the machine.

The process begins by feeding a 4' x 8' sheet of particleboard into the machine where it applies glue to both sides. The board then exits the machine fully

glued. Inmates place the glued board onto a sheet of backer and then a piece of laminate is applied on the top. When twenty boards are complete, the stack is rolled into a press where it remains for at least an hour, ensuring the laminate and backer are both properly adhered. The stack is then rolled out and picked up with a forklift and left to sit for 24 hours before cutting the boards to size.



Inmates carefully place a sheet of laminate on a pre-glued sheet of particleboard.

Visit To The "Jurassic" Era

While familiarizing himself with the built-in programs on Fort Madison's new CNC machine, Technician Aaron Lofthus came across a program for a skeletal dinosaur. The machine cuts individual pieces of the skeleton that can then be assembled. The assembled dinosaur measures approximately 42" long by 15" high. This would be an excellent puzzle/display for schools.



IPI Newton Picnic

Newton's staff and inmate employees enjoyed a picnic on Friday, August 6, 2004. The food was simply delicious! What a marvelous feast to commemorate the efforts of everyone's hard work.

Check out the photo. Can you tell we had fun?



Newton

Canteen Sees Exceptional Growth

The Canteen's strategy for growth is providing dividends when it comes to financial and personal success. Careful planning and implementation are important, but we have learned that people are the key ingredient. This applies to both the customer and the employee. A common expression here is "thank you for a job well done".

Our continued growth in sales proves this thesis. The results: in fiscal year 2004, 163,157 orders were placed, and we have expectations of achieving 196,000 orders for fiscal year 2005. All indicators show we are on track for a record number of orders. This is an impressive 20% annual growth rate.

Canteen Fast Facts

- Are you ready for this? Read carefully. We sell approximately 560,000 Ramen noodle soups annually. If you would set each package back to back, it would form a straight line over 44 miles long! That's a lot of soup folks.
- Do you drink coffee? We sell enough coffee to make over 344,500 gallons each year. According to Iowa's 2000 census, that's enough coffee to provide each man, woman and child in Iowa with two cups each!

Plastics Introducing New Line Of Bags

How many times have you ever had a plastic bag full of "stuff" break? It is a frustrating as well as a messy experience. This becomes virtually a thing of the past with our plastic bags. The foundation of our business has always been to provide the highest quality product to our customers.

With this goal in mind, Newton is introducing a new line of black plastic bags. The new bags serve as an ideal trash bag and can fulfill any finished good packaging needs, as well as a multitude of other applications. These black bags will also aggressively compete against the current state contract.

Our product utilizes a highly puncture and tear resistant resin. It is thinner and lighter, yet stronger and more durable than other products made with inferior material. IPI bags also come with the Starseal feature, which allows them to conform to the shape of the container. The weight of the contents is distributed evenly around the bag for greater strength.

Besides offering several popular sizes, we have the capability to customize a bag to meet a customer's specific need.

The new line offers an affordable alternative that we anticipate will be well received in the market.

On The Lighter Side



Birthdays

Make sure you jot down these upcoming birthdays so you can make sure they have a great day!

November:

- 3 – Pat Fowler (AN)
- 7 – Mana Thongvanh (MV)
- 9 – Bill Janssen (AN)
- 10 – Ray Reyes (FM)
- 12 – Julie Dietiker (AN)
- 22 – Tammy Diesburg (AN)
- 22 – Don Chapman (AN)
- 26 – Tim Diesburg (AN)
- 28 – Julie Nassif (AN)

December:

- 1 – Wayne Schilling (AN)
- 1 – Al Stecher (AN)
- 1 – Rod Schlee (AN)

- 12 – Janet Hardenbrook (MV)
- 15 – Dave Reidner (FM)
- 16 – Al Reiter (AN)
- 21 – Roger Baysden (DSM)
- 22 – Shawn Preston (NCF)
- 25 – Andrea Thompson (AN)
- 30 – Bob McGrew (AN)

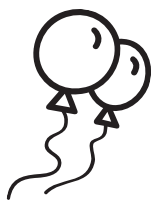
January:

- 5 – Bob Manka (FM)
- 5 – Bill Whitaker (FM)
- 12 – Sean Culbertson (MV)
- 16 – Deanna Cross (NCF)
- 22 – Dale Schwickerath (NCF)
- 26 – Scott Klinefelter (DM)
- 27 – Mike Lynch (AN)
- 30 – Kevin Peterson (DM)
- 31 – Lennie Miller (AN)

? TRIVIA ? CHALLENGE ?

1. How many literary Brailleists are in Anamosa's Braille Division?
2. Mitchellville Panels & Seating had the largest percentage sales increase from FY2003 to FY2004. What was the percentage?
3. Who is the new employee in Anamosa's Custom Wood Shop?
4. How many pairs of jeans did Textiles sell last fiscal year?
5. Which sales representative had the most new customer sales in the 1st Quarter?
6. Where does new employee Pat Moore work?
7. Who was awarded a Golden Dome Award by the Governor?
8. How many pews did Fort Madison refinish for St. Theresa Church?

See answers on page 2.



Family News

Anamosa:

Congratulations to Mike

Kuper and his wife on the birth of their baby boy, Brayden Ryan, born on August 12, 2004.

Business Office:

Some Business Office employees managed to fit well-deserved vacations into their fall schedules. Kathy Jaeger took her 80-year young mother Arleen for a fun filled four-day trip to Branson, Missouri. Ann Noska enjoyed a trip to Arizona in September. Cathy Benedict is looking forward to visiting South Carolina the end of October.

Congratulations to Julie Schaefer (Farms) on the birth of a baby girl, Karley, on September 10, 2004. Sandy Bunce is eagerly awaiting the arrival of a new grandchild in October.

Newton:

On September 3, 2004, it was final; two-year old Isaiah Domanic is now legally the son of Deanna Cross. Isaiah turned two on July 26, 2004, and has lived with Deanna since he was three months old.

Fort Madison:

Becky Munoz and family welcomed the arrival of her first grandchild, Adrianna Rae Lynn Prado! Adrianna was born August 6, 2004, at 5:43 pm and weighed 7 pounds 9 ounces. Both Mommy (Samantha) and baby are doing great!

Aaron Lofthus' son Ben (nicknamed "the Jet" by his football coach after rushing for over 170 yards) broke several track records during his 8th grade season, the most notable being the 32-year-old high jump record. The previous record was 5 feet 5 inches, which was set in 1972. Ben set the new record at 5 feet 7 inches.

Mitchellville:

Clint Schmidt's youngest daughter, Jaclyn Rose, celebrates her first birthday on October 20, 2004.



Adrianna Rae Lynn Prado at 10 days old, granddaughter of Becky Munoz.

IPI Staff Enjoys DOC Golf Tournament

IPI staff from several plants participated in the 2nd Annual DOC Golf Tournament in Des Moines July 8, 2004. The first place team included DOC Director Maynard, Dale Koopman (IPI-FM), Noel Bogdanski (CCF) and Jeff Larson (2JD). Other IPI staff included Bob Fairfax (1st flight, 2nd place), Clint Schmidt (2nd flight, 3rd place) and Roger Baysden (2nd flight, 5th place).



The 1st Place team at the DOC Golf Tournament (left to right): Dale Koopman, Noel Bogdanski, Jeff Larson and DOC Director Maynard.