

## Meeting Minutes

### Iowa Prison Industries Advisory Board

### Friday, December 11<sup>th</sup>, 2009

*Present:* Roger Baysden, Robert Carr, Dan Clark, Dr. Doug Hillman, Mike Peters, Elizabeth Robinson, Midge Slater

*Absent:* Dr. Kathleen Delate (absent)

*Staff:* Maria Contreras

*Guest:* Jim Bergan Sr., Steve Krohn

#### **I. Introduction**

Roger Baysden welcomed everyone and introduced Jim Bergan Sr. owner of the Royal Cargo Trailers, Inc. to the IPI Advisory Board and informed them that he was going to be buying H & H Trailer in Clarinda, IA.

#### **II. Call to Order**

Mike Peters called the telephone conference call to order at **10:06am** on Friday, December 11<sup>th</sup>, 2009.

#### **III. Approval of minutes from last meeting**

Mike Peters called for the approval of the minutes from the November 6<sup>th</sup>, 2009, meeting. Dr. Doug Hillman made the motion to approve the minutes, seconded by Dan Clark. All were in favor and the minutes were approved as written.

#### **IV. Private Sector/ RC Trailers**

Mr. Baysden introduced Jim Bergan Sr., president of Royal Cargo Trailers aka RC Trailers. Mr. Bergan will be buying H & H Trailers and taking over the Clarinda plants. RC Trailers is currently operating solely out of Indiana.

Mr. Bergan Sr. informed the board that he has owned RC trailers from seven (7) years now and bought the company when it was \$560,000 in debt. They have now paid off all bad debts and are a \$25 million a year company. They have between one hundred twenty five (125) to one hundred fifty (150) employees a year and build enclosed cargo trailers. He is looking at hiring about fifty (50) civilian employees and twenty (26) inmates to start up the H & H operation again. He has meet with the City of Clarinda and they are very supportive.

Mike Peters asked Mr. Bergan if the work was seasonal and it was concluded that they operate at full staff the majority of the time. Currently RC Trailers has 108 employees. They take one week off during the 4<sup>th</sup> of July and from December 23<sup>rd</sup> to January 4<sup>th</sup> due to suppliers also being closed.

RC Trailers will buy the H & H name and continue to manufacture trailers under that name. He expects to have the operation running by January 4<sup>th</sup>, 2010 and close funding with the bank by December 22<sup>nd</sup>, 2009.

Mr. Baysden did advise the board that in order to avoid any future wage distribution conflicts, the contract has been amended to allow the bank to hold two weeks worth of wages in reserve.

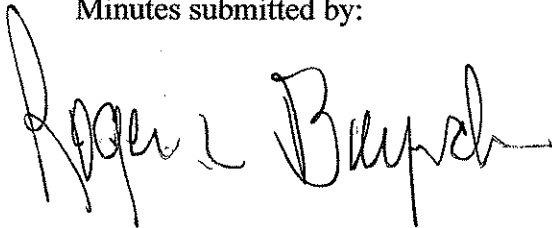
**Mike Peters** called for a motion to approve RC Trailers, Inc to hire inmates. Bob Carr made the motion to approve, seconded by Dr. Doug Hillman. All were in favor and RC Trailers was approved.

Mike Peters welcomed Mr. Bergan to Iowa.

**V. Adjourn**

Conference Call was adjourned at **10:22am**.

Minutes submitted by:



**Roger L. Baysden, Director**

Minutes approved by:



**Mike Peters, Chair**