

FY22 YTD January					
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	Sales	Prior Year	Chng	Budget	Chng
Anamosa	3,692,723	7,240,742	-49%	3,547,122	4%
Fort Madison	154,898	955,170	-84%	306,050	-49%
Mitchellville	1,987,778	2,126,577	-7%	2,150,000	-8%
Des Moines Operations	242,686	220,727	10%	259,710	-7%
Private Industries	4,951,060	4,457,671	11%	4,725,000	5%
Canteen	4,779,737	3,727,329	28%	3,876,421	23%
Home Building	798,423	836,723	-5%	1,312,500	-39%
Gross Sales	<u>16,607,305</u>	<u>19,564,939</u>	-15%	<u>16,176,803</u>	3%
Less ID Sales	<u>(162,665)</u>	<u>(396,327)</u>			
Net Sales	16,444,640	19,168,612	-14%		
Net Sustainable Income	73,784	1,654,507	-96%		